

# GUJARAT MARITIME CLUSTER

*Steering the next  
Maritime Revolution*



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*Steering the next  
Maritime Revolution*

PROMOTED BY



GUJARAT  
MARITIME  
BOARD

THROUGH

**GPIDCL**  
GUJARAT PORTS INFRASTRUCTURE & DEVELOPMENT COMPANY LIMITED  
(GOVERNMENT OF GUJARAT)





“

One finds out that India is new to the concept of clusters when maritime industry is the topic of discussion. The last time when cluster development was talked about in the country was when Gujarat Maritime Board had successfully implemented the cluster based approach for development of shipbuilding yards in 2007.

To integrate the soft as well as the hard infrastructure in the maritime industry under one umbrella, we are seriously contemplating development of a Maritime Cluster in India.

**- Narendra Modi**

*(Quote of Hon'ble Prime Minister when he was the Hon'ble Chief Minister of Gujarat)*

”

“

Gujarat has always believed in creating an ecosystem through cluster driven approach by adopting and initiating different concepts of port led development like integrated coastal zone management, green ship recycling, marine ship-building parks, and now maritime services cluster.

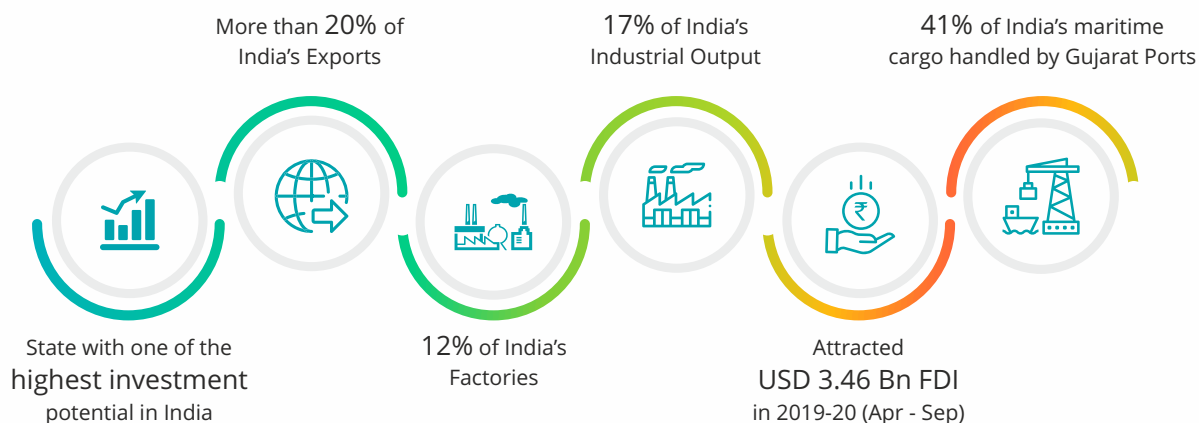
**- Vijay Rupani**  
**Hon'ble Chief Minister**

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# Advantage Gujarat

## *Economic Powerhouse of India*



# Gujarat Port Sector

## *The Rich Maritime Legacy*

- ▶ Strategic maritime location endowed with 1600 km long coastline
- ▶ Vast fertile hinterland comprising of landlocked states in North-West India and Central India
- ▶ Presence of 49 ports including 48 non-major ports and one major port at Kandla
- ▶ Non-major ports of Gujarat Maritime Board (GMB) handling about one third of the port cargo generated by all Indian ports
- ▶ Cargo handling at non-major ports of Gujarat growing at a CAGR of 7% during the last decade (FY 2010-11 to FY 2019-20)





# Gujarat Maritime Cluster

## *Opportunities Abound*

- ▶ First ever Commercial Maritime Cluster being developed by Gujarat Ports & Infrastructure Development Company Limited (GPIDCL), a 100% subsidiary of Gujarat Maritime Board (GMB)
- ▶ Cluster development envisioned as a dedicated ecosystem of Ports, Shipping and Logistics services in the GIFT City at Gandhinagar
- ▶ Aimed to create synergistic capabilities and global competitiveness among the participants



Regulators &  
Trade  
Associations

Support  
Services  
(*Maritime  
Education,  
Research,  
Media etc.*)

Intermediate  
Services  
(*Insurers, Legal  
Advisors,  
Consultants  
etc.*)

Banks &  
Financial  
Institutions

Ports,  
Shipping &  
Logistics  
related  
businesses

## **VISION**

To evolve as a Global Maritime Cluster providing one stop solution for all maritime services.

## **MISSION**

To catalyse the growth of maritime sector in the region through creation of an eco-system of maritime / shipping services providers, associations and regulators co-existing and collaborating to deliver world class services.



# State-of-the-art Infrastructure

@ The GIFT City



**Underground  
Utility Tunnel**



**Tier IV Data Centre  
- 900 Racks**



**District Cooling  
System (DCS)**



**Automatic Waste  
Collection System**



**Potable water  
from any Tap  
throughout city**



**Dual power supply  
at Power Station  
with building level  
Back-up power  
facility**

**Smart  
Infrastructure -  
City Command  
& Control  
Centre (C4)**



**GIFT  
International  
Centre –  
Premium  
Business Club**



# Location Advantage

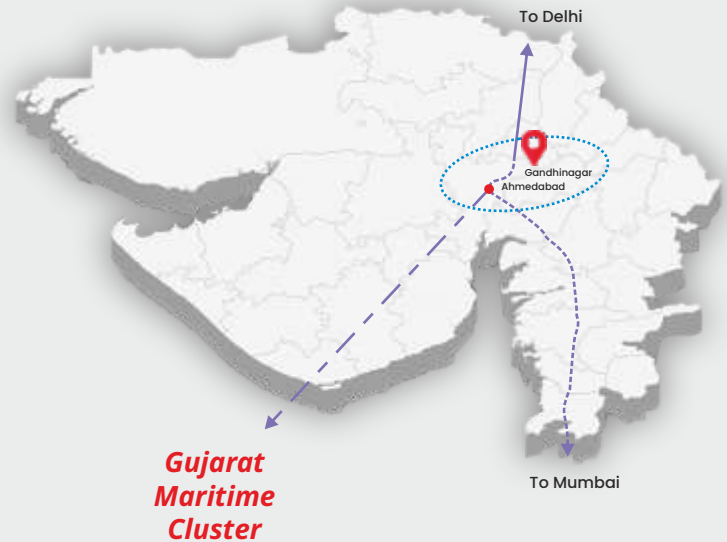
## Seamless Connectivity



- » Proposed BRTS and Metro Connectivity to Ahmedabad
- » Proposed Bullet Train Connectivity between Ahmedabad-Mumbai



- » 6 km from Gandhinagar (State Capital)
- » 12 km from Ahmedabad (Gujarat's Largest City)
- » Accessible from NH-6 (Along DMIC)



- » 12 km from Ahmedabad International Airport



- » Located within a 300 km radius of all the sea ports in Gujarat



# Stakeholders

*The Symbiotic Existence - Cooperate, Coordinate & Compete*

- » Directorate General of Shipping, Government of India
- » Gujarat Maritime Board
- » National & State Government Entities & Regulators
- » Overseas Regulators
- » Maritime related Trade & Industry Associations
- » Ship Owners
- » Ship Brokers
- » Ship Charterers
- » Ship Management Companies
- » Shipping Lines & NVOCCs
- » Freight Forwarders
- » LCL Consolidators
- » Towage & Barging Operators
- » Road & Rail Operators
- » ICD & CFS Operators
- » Warehousing Service Providers
- » Shipping & Other Agency Service Providers
- » Port & Terminal Operators
- » Stevedores
- » Ship Building & Repairs
- » Ship Recycling
- » Ship Chandlers
- » Bunker Suppliers
- » Surveying & Inspection Service Providers
- » Export Cargo Packers
- » Fumigation & Pest Control
- » Banks & Financial Institutions
- » P&I Clubs
- » Marine Insurance Providers
- » Maritime Law Firms
- » Port Planning & Development Companies
- » Maritime Software & Automation Firms
- » EXIM & Maritime Consultants
- » Maritime University



# Benefits & Incentives

## The Competitive Advantage



### (Physical Membership)

- » A definitive platform for representation and promotion of maritime interests
- » Privileged office address and membership of India's first Commercial Maritime Cluster
- » Regulatory and taxation benefits available to units based out of IFSC and SEZ areas
- » Location in GIFT- the smart city with world-class social and physical infrastructure
- » Close proximity to various leading ports in Gujarat and the State Government offices
- » Easy access to high quality maritime services across various maritime domains
- » Supply of quality maritime professionals from Gujarat Maritime University (GMU)
- » Training opportunities with the Gujarat Maritime University at special rates
- » Networking opportunities through seminars, business dinners and club meetings
- » Access to cost-effective alternate dispute resolution through the proposed Alternate Dispute Resolution (ADR) centre
- » Ready access to the GMB operated ports for exploring business opportunities
- » Exclusive access to other value added information and services like admiralty cases, maritime publications, tender announcements, contact details of service providers, business enquiries, etc. through special login facility on website and mobile app
- » Promotional and advertising opportunities to the target audience on Gujarat Maritime Cluster's website

*\*All the services mentioned above would form part of the Maritime Cluster going forward.*

*Physical membership is setting up an office/branch in India's first services based Gujarat Maritime Cluster at The GIFT City*

*Virtual membership is an annual subscription based model with an annual fee of INR 10000 for residents and USD 200 for non-residents*

Annual Membership Fees		
Types of Membership	Indian Entities	Foreign Entities
Virtual Membership	INR 10000	USD 200
Physical Membership	Nil*	Nil*

- No membership charges shall be payable if an entity is registering in FY 2020-21
- Physical Membership shall attract costs associated with setting up an office/branch in the GIFT City
- The costs are excluding all applicable taxes

# Benefits & Incentives

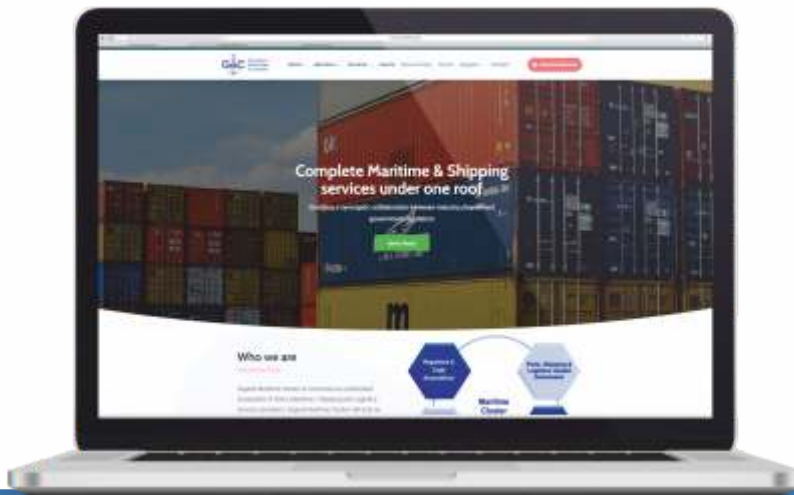
*The Competitive Advantage*



## **(Virtual Membership)**

- » Opportunity to become a virtual member of India's first Commercial Maritime Cluster irrespective of location without incurring capital costs
- » Access to:
  - ✓ Networking events / seminars / conferences by Gujarat Maritime Cluster for better networking and exploring business development opportunities
  - ✓ Value added services like update on admiralty cases, maritime publications, tender announcements, contact details of service providers, business inquiries, etc. through special login facility on website and mobile app
  - ✓ The GMB operated ports for exploring business opportunities
  - ✓ High quality maritime services across various maritime domains
  - ✓ Cost-effective alternate dispute resolution through the proposed ADR centre

*\*All the services mentioned above would form part of the Maritime Cluster going forward.*





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